

CENTURY 21.

Alliance

THE HOME BUYING PROCESS

A simple step-by-step guide for buyers

From first conversation to closing day, here's what to expect when buying a home with **Bob Latigona** and **Century 21 Alliance**.

- **1 Consultation**
Discuss your goals, timing, budget, and ideal locations.
- **2 Pre-Approval**
Connect with a lender and determine your comfortable price range.
- **3 Home Search**
Review listings, set alerts, and narrow down the best options.
- **4 Tour Homes**
Visit properties, compare features, and evaluate value.
- **5 Make an Offer**
Prepare a strong offer with the right price, terms, and contingencies.
- **6 Attorney Review & Contract**
Finalize the signed agreement and move through attorney review.
- **7 Inspections, Appraisal & Loan Processing**
Complete inspections, negotiate issues if needed, and move through underwriting.
- **8 Final Walkthrough**
Confirm the home's condition and make sure everything is ready.
- **9 Closing Day**
Sign documents, fund the transaction, and get the keys to your new home.



Bob Latigona

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Questions about buying a home?

Call Bob Latigona today and let's make your next move a smart one.

REAL EXPERIENCE.
REAL RESULTS.
Let's make it happen.



EXPERIENCE



COMMITMENT



RESULTS

